

Clinical Professionals is currently partnered with a global pharmaceutical company based in Berkshire, to provide a team of Clinical Trial Administrators (CTA) within a Functional Service Provider (FSP) model.

Our client was suffering problems in obtaining and retaining suitable CTA talent for their clinical study. Their Master Service Provider (MSP) arrangement was not showing an understanding of the role or those individuals needed; meaning a lot of resource was used in the recruitment of staff with minimal return.

Additionally, the CTA Manager desired increased collaboration and trust between themselves and the supplier – more of a partnership relationship.

Led by Rachel Oakley, our FSP model is designed to provide CTA candidates, but also to provide additional value:



Within our FSP model, we are committed to providing:

- Training and professional development
- Support and co-management of staff

All of the above commitments combine to provide additional value and benefits to our client:

- Being able to select (and decline) individuals to work on a study
- Increased retention of staff and knowledge within the study

“Since moving to the FSP, recruitment has definitely become an easier task. The whole process is now structured in such a way that it has saved me time and energy and the company money in recruiting new staff.

In partnership with Clinical Professionals, the whole recruitment process has been reviewed and we have now streamlined how we carry out the interviews...

Within 24 hours of notifying CP of a vacancy, I begin to receive CVs for potential candidates. By receiving accurate CVs from the outset, I am able to interview in the confidence that I am not wasting time”

Why use CP?

- Clinical Professionals is Europe’s largest independent Pharma recruiter
- 97% of clients would recommend using Clinical Professionals to a friend
- 95% of hiring managers rate Clinical Professionals as consistently superior in quality, speed of response, staff retention and communication
- 90% of customers rate Clinical Professionals as their most trusted partner

*Source: Independent external market research agency Loyalty Chain 2013



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